

## **Freight Sales Success Team Training** **For 1-5 Members Program Description**

**After Your 1 Time Payment, You'll Be Immediately Instructed To:**

- 1. Print & Read The Required # Of Copies For Your Team Members: 'Freight Sales Success Guide' & 'Freight Sales Success Quotes'**
- 2. Team Completes Enclosed 20 Freight Sales Training Questions. ALL Answers To THE 20 Questions Are Found In Your 'GUIDES.' The 'Freight Sales Success Guide' Leads Team To Freight Sales Success Quickly. It's Imperative I Know That They Have Read It To Guarantee Their SUCCESSFUL Training From The Beginning.**
- 3. Scan And Email Your 20 Correct And Completed Answers To Me.**
- 4. Your Email Communication Starts With Me ONLY After Receiving Their Test Answers. At No Time Will You Provide Me, Or Will I Ask For, Names And Email Addresses Of Any Of Your Freight Agents.**
- 5. Upon Completing 20 Freight Questions, Entire Team Attends My 1 Hour, 1-On-1, Rapid Start Implementation Training Call Monday Or Wednesday @ 2:00 PM PST/5:00 PM EST Starting Their Freight Sales Training To Move Forward Quickly. I'll Provide You Call - In Info For The Call, As Well As The Recording For The Entire Call.**
- 6. Before And After The Successful Completion Of Their Rapid Start 1 Hour 'Get Things Done' Call, Attend My Scheduled Weekly Call: 'My Tuesday Training Call!' You'll Receive Invitations For My Call Immediately After Purchasing "Freight Sales Success Training"**
- 7. Email Communication Takes Place With Me Only In This Process.**
- 8. Continue To Attend "My Tuesday Training Call!" This Call Will Be Their Only Source Of Communication With Me On A Weekly Basis. Be Prepared And Come With All Of Your Freight Sales Challenges.**

**9. You Also Receive Weekly Video, Podcast And Blogpost Updates  
At My [Freight Sales Success Skills Page @ TedKeyesOnline.com](#),  
To Continue Taking Action And Exploding Your Freight Business.**

**This Training Never Ends. Let's Start Moving MORE Loads NOW!**