

YOUR 12 FREE

QUOTES FROM:

“FREIGHT

SALES

SUCCESS

QUOTES”

Apply These 12 FREE Motivators Today!

Freight Sales Success Guide

YOU'RE ABSOLUTELY MOVING FORWARD!

Hello and Welcome! You've just taken a huge step moving forward by acquiring my successfully tested and proven

“FREIGHT SALES SUCCESS QUOTES”

This manual is the result of my own 25+ years of successful entrepreneurial experience rolled across several industries and neatly packaged to apply directly to your success in the freight sales agent profession, which you're now a member.

Follow it precisely. It'll assist you from lead generation to getting past the gatekeepers to overcoming all objections to contacting your first 20 prospects to quoting freight rates to posting loads on load boards to negotiating carrier rates to covering your loads and providing the service you promised.

It's a diverse collection of documents to not only motivate and educate, but also to actually move your freight as well.

Every topic is separated so you can pull it out of the guide and post it on your office wall to give you added incentives.

Want to learn & earn with THE "Top Freight Agent Team" at a Christian based office? We're searching for a self-starter, who's motivated and ready to take direction and action now!

Call Me At 323-697-5490 Right Now.

We deliver TOP NOTCH Freight Training to you, then you deliver your services to the freight marketplace.

**TedKeyesOnline.com
*The Top Freight Agent Training Expert!***

Freight Sales Success Quotes

BROKERING

FREIGHT

Is

Not

For

SISSIES!

TedKeyesOnline.com

Multiply Your Time Money & Freedom!

REMEMBER

(When Calling Prospects & Customers)

**85% Of Your Financial
Success Is Due To Your
Personality And Ability To
Communicate, Negotiate
And Lead. Shockingly,
Only 15% Is Due To
Technical Knowledge.**

Freight Sales Success Quotes

IF YOU DON'T HAVE

EMOTION

AND YOU DON'T HAVE

PASSION

AND YOU DON'T

LOVE WHAT YOU DO

THEN YOU WON'T

BE IN BUSINESS!

TedKeyesOnline.com

Multiply Your Time Money & Freedom!

**If YOU Don't
Have A Plan &
Purpose For
YOUR Life,
YOU
Are A Part
Of Someone
Else's!**

Freight Sales Success Quotes

In Life and

In Business:

SUCCESS Is A

Moving Target.

STOP MOVING!

STOP SUCCEEDING!

TedKeyesOnline.com

Multiply Your Time Money & Freedom!

Freight Sales Success Quotes

REMEMBER

(When Calling Prospects & Customers)

FEAR

Is An

EMOTION

Driven By

IGNORANCE!

(Start Thinking: “I Deserve Their Business!”)

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Multiply Your Time Money & Freedom!

Freight Sales Success Quotes

REMEMBER

(When Calling Prospects & Customers)

**What Questions
Work The Best?**

Answer:

Open Ended...

(Tell Me About Yourself...)

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Multiply Your Time Money & Freedom!

REMEMBER

(When Calling Prospects & Customers)

It's Not About:

YOU

It's About:

THEM

THEIR COMPANY

THEIR CHALLENGES

THEIR NEEDS

THEIR EMAIL/# INFO

YOUR SOLUTIONS

REMEMBER

(When Calling Prospects & Customers)

DON'T SELL.

SOLVE!

REMEMBER

(When Calling Prospects & Customers)

**PEOPLE
Converse Best
With Those
THEY
Relate To!**

Freight Sales Success Quotes

REMEMBER

(When Calling Prospects & Customers)

**The # 1 Word
That ALL Humans
Hear From The
Time Of Birth Until
Age 18 Is...**

“NO!”

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Multiply Your Time Money & Freedom!

Freight Sales Success Quotes

REMEMBER

(When Calling Prospects & Customers)

The Less

You Say...

The Better

You Sound!

TedKeysOnline.com

Multiply Your Time Money & Freedom!